



Fresh Water Fish



Processing.



Business



Opportunities



in Fish



Processing



Industry.

Introduction

The term fish processing refers to the processes associated with fish and fish products between the time fish are caught or harvested, and the time the final product is delivered to the customer. Although the term refers specifically to fish, in practice it is extended to cover any aquatic organisms harvested for commercial purposes, whether caught in wild fisheries or harvested from aquaculture or fish farming.



Larger fish processing companies often operate their own fishing fleets or farming operations. The products of the fish industry are usually sold to grocery chains or to intermediaries. Fish are highly perishable. A central concern of fish processing is to prevent fish from deteriorating, and this remains an underlying concern during other processing operations.

Fish processing can be subdivided into fish handling, which is the preliminary processing of raw fish, and the manufacture of fish products.



Another natural subdivision is into primary processing involved in the filleting and freezing of fresh fish for onward distribution to fresh fish retail and catering outlets, and the secondary processing that produces chilled, frozen and canned products for the retail and catering trades. There is evidence humans have been processing fish since the early Holocene. These days, fish processing is undertaken by artisan fishermen, on board fishing or fish processing vessels, and at fish processing plants.

The fish processing industry is important in the attainment of self-sufficiency in fish. Fish processing prevents wastage and prolong the shelf-life of highly perishable fish. It also increases the dollar reserve of the country through exportation.



Market Outlook

Indian fisheries and aquaculture is an important sector of food production providing nutritional security, besides livelihood support and gainful employment to more than 14 million people, and contributing to agricultural exports. With diverse resources ranging from deep seas to lakes in the mountains and more than 10% of the global biodiversity in terms of fish and shellfish species, the country has shown continuous and sustained increments in fish production since independence. The total fish production during 2017-18 is estimated to be 12.60 million metric tons, of which nearly 65% is from inland sector and about 50% of the total production is from culture fisheries, and constitutes about 6.3% of the global fish production. Increasing contributions from inland sector and further from aquaculture have been significant over the years.

With high growth rates More than 50 different types of fish and shellfish products are being exported to 75 countries around the world. Fish and fish products have presently emerged as the largest group in agricultural exports from India,

The Indian fish market was worth INR 1,110 Billion in 2018. The market is further projected to reach INR 1,998 Billion by 2024, growing at a CAGR of 10.2% during 2019-2024. For nearly 6% of the global fish production, India today represents one of the largest producers of fish in the world. Both, domestic consumption as well as export of fishes have witnessed a strong growth in India over the last few years. The per capita consumption of fish has also shown a continuous growth over the last several years. A number of factors are currently driving the consumption of fish in India. The market for health and wellness foods in India is currently exhibiting strong growth.

As previously discussed, fishes are perceived as a healthy food containing high levels of digestible protein, Increasing awareness of fish as a food associated with health and wellness is expected to create a positive impact on its consumption in the coming years.

Operations of the fish/seafood processing industry include gathering, segregating, cutting, and packaging of seafood into ready-to-eat containers for retail purposes. Few companies operating in this industry are also engaged in providing fresh seafood to restaurants. The seafood processing industry acts as a link between retail customers and the fishermen, providing the later with a source of living. Whole port town economies are dependent on the seafood processing industry for their income. However, rise in raw material prices and strict environmental regulations protecting fish species is expected to impede the market growth.

The emerging markets of India, China, and Brazil provide numerous growth opportunities for fish processing market expansion. Major drivers identified driving the market of fish processing are the continuous rise in demand of seafood, changing consumers dietary habits and consumers demand for differentiated and value-added seafood products. Fish processing industries is also accessible by seafood producers and so they can control the final product, quality and hygiene. Increasing fish feed is also a major driver identified driving growth for the global fish processing market. Development and distribution channel with improvements in technology in packaging, processing and storage of fish is also a factor identified driving the market growth.

Key players

Amalgam Enterprises (India), American Abalone Farms (USA), Austevoll Seafood ASA (Norway), Bakkafrost (Denmark), Blue Ridge Aquaculture Inc. (USA), Camanchaca (Chile), Cargill, Incorporated (USA), Cermaq ASA (Norway), Charoen Pokphand Foods Public Company Limited (Thailand), Cooke Aquaculture (Canada), Dainichi Corporation (Japan), Dongwon Industries Co. (South Korea), Empresas AquaChile S.A. (Chile), Farmocean International A.B. (Sweden), Grieg Seafood ASA (Norway), Kyokuyo Co. Ltd. (Japan), Marine Harvest ASA (Norway), Marine Harvest Canada (Canada), Maruha Nichiro Corporation (Japan), Multiexport Foods (Chile), Nireus S.A. (Greece), Nippon Suisan Kaisha Ltd.

(Japan), Norway Royal Salmon ASA (Norway), Nutreco N.V. (The Netherlands), Royal Greenland A/S (Greenland), SalMar ASA (Norway), Sea Watch International Ltd. (USA), Selonda Aquaculture S.A. (Greece), Stolt Sea Farm S.A. (Norway), Surapon Foods Public Company Limited (Thailand), Tassal Group Ltd. (Australia), Taylor Shellfish Inc. (USA), Thai Union Group PLC (Thailand), Trident Seafoods (USA), TriMarine International (USA), Tongwei Group Co. Ltd. (China), Unima Group (France), Zhanjiang Guolian Aquatic Products Co. Ltd. (China), Aquaculture Technology/Equipment Providers, AKVA Group (Norway), AquaBounty Technologies Inc. (USA), Aquacare Environment Inc. (USA)

Machinery Photographs



Fish Scale Machine



Fish Fillet Machine



Fish Meat Bone Separator



Automatic Fish Meat Strainer

Project at a Glance

COST OF PROJECT				MEANS OF FINANCE			
Particulars	Existing	Proposed	Total	Particulars	Existing	Proposed	Total
Land & Site Development Exp.	0.00	7.00	7.00	Capital	0.00	80.64	80.64
Buildings	0.00	136.20	136.20	Share Premium	0.00	0.00	0.00
Plant & Machineries	0.00	83.02	83.02	Other Type Share Capital	0.00	0.00	0.00
Motor Vehicles	0.00	8.00	8.00	Reserves & Surplus	0.00	0.00	0.00
Office Automation Equipments	0.00	45.00	45.00	Cash Subsidy	0.00	0.00	0.00
Technical Knowhow Fees & Exp.	0.00	10.00	10.00	Internal Cash	0.00	0.00	0.00
Franchise & Other Deposits	0.00	0.00	0.00	Accruals	0.00	0.00	0.00
Preliminary & Pre-operative Exp	0.00	1.50	1.50	Long/Medium Term Borrowings	0.00	241.91	241.91
Provision for Contingencies	0.00	7.00	7.00	Debentures / Bonds	0.00	0.00	0.00
Margin Money - Working Capital	0.00	24.83	24.83	Unsecured Loans/Deposits	0.00	0.00	0.00
TOTAL	0.00	322.55	322.55	TOTAL	0.00	322.55	322.55

Project at a Glance

Year	Annualised		Book Value	Debt	Dividend	Retained Earnings		Payout	Probable Market Price	P/E Ratio	Yield Price/Book Value
	EPS	CEPS				Per Share	Per Share				
						%		%		No. of Times	%
1-2	4.68	8.89	14.68	24.00	0.00	100.00	4.68	0.00	4.68	1.00	0.00
2-3	8.00	11.70	22.68	18.00	0.00	100.00	8.00	0.00	8.00	1.00	0.00
3-4	11.23	14.49	33.91	12.00	0.00	100.00	11.23	0.00	11.23	1.00	0.00
4-5	14.32	17.21	48.22	6.00	0.00	100.00	14.32	0.00	14.32	1.00	0.00
5-6	17.26	19.81	65.48	0.00	0.00	100.00	17.26	0.00	17.26	1.00	0.00



Project at a Glance

Year	D. S. C. R.			Debt / Equity - Deposits Debt	Equity as- Equity	Total Net Worth	Return on Net Worth	Profitability Ratio					Assets Turnover Ratio	Current Ratio
	Individual	Cumulative	Overall					GPM	PBT	PAT	Net Contribution	P/V Ratio		
	(Number of times)			(Number of times)		%	%	%	%	%		%		
Initial				3.00	3.00									
1-2	1.31	1.31		1.63	1.63	2.52		12.18%	5.95%	4.14%	362.05	39.67%	2.24	1.00
2-3	1.66	1.48		0.79	0.79	1.46		14.42%	9.27%	6.06%	422.39	39.67%	2.41	1.27
3-4	2.08	1.66	2.07	0.35	0.35	0.86		15.94%	11.62%	7.44%	482.73	39.67%	2.43	1.61
4-5	2.56	1.86		0.12	0.12	0.52		16.98%	13.28%	8.43%	543.08	39.67%	2.34	2.01
5-6	3.14	2.07		0.00	0.00	0.32		17.67%	14.46%	9.15%	603.42	39.67%	2.19	3.14



Project at a Glance

BEP

BEP - Maximum Utilisation Year	5
Cash BEP (% of Installed Capacity)	60.14%
Total BEP (% of Installed Capacity)	63.55%

IRR, PAYBACK and FACR

Internal Rate of Return .. (In %age)	27.69%
Payback Period of the Project is (In Years)	2 Years 3 Months
Fixed Assets Coverage Ratio (No. of times)	9.025

Major Queries/Questions Answered in the Report?

- 1. What is Fresh water fish processing Manufacturing industry ?**
- 2. How has the Fresh water fish processing Manufacturing industry performed so far and how will it perform in the coming years ?**
- 3. What is the Project Feasibility of Fresh water fish processing Manufacturing Plant ?**
- 4. What are the requirements of Working Capital for setting up Fresh water fish processing Manufacturing plant ?**

5. What is the structure of the Fresh water fish processing Manufacturing Business and who are the key/major players ?

6. What is the total project cost for setting up Fresh water fish processing Manufacturing Business?

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Reasons for Buying our Report:

- **This report helps you to identify a profitable project for investing or diversifying into by throwing light to crucial areas like industry size, market potential of the product and reasons for investing in the product**
- **This report provides vital information on the product like it's characteristics and segmentation**
- **This report helps you market and place the product correctly by identifying the target customer group of the product**

- **This report helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials**
- **The report provides a glimpse of government regulations applicable on the industry**
- **The report provides forecasts of key parameters which helps to anticipate the industry performance and make sound business decisions**

Our Approach:

- **Our research reports broadly cover Indian markets, present analysis, outlook and forecast for a period of five years.**
- **The market forecasts are developed on the basis of secondary research and are cross-validated through interactions with the industry players**
- **We use reliable sources of information and databases. And information from such sources is processed by us and included in the report**

Scope of the Report

The report titled “Market Survey cum Detailed Techno Economic Feasibility Report on Fresh water fish processing .” provides an insight into Fresh water fish processing market in India with focus on uses and applications, Manufacturing Process, Process Flow Sheets, Plant Layout and Project Financials of Fresh water fish processing project. The report assesses the market sizing and growth of the Indian Fresh water fish processing Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line. And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:

- **Good Present/Future Demand**
- **Export-Import Market Potential**
- **Raw Material & Manpower Availability**
- **Project Costs and Payback Period**

We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in the Fresh water fish processing sector in India along with its business prospects. Through this report we have identified Fresh water fish processing project as a lucrative investment avenue.

Tags

#Small_Fish_Processing_Unit, #Fish_processing,
#Pisces_Fish_Machinery_Fish_Processing_Machinery,
#seafood_processing_industry_report, #Freshwater_Fish_Processing,
#Fishing_industry, #Fish_Processing_Machinery,
#Various_fish_and_fish_products_being_produced,
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#Fish_Breeder_Business_Plan,
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NPCS is manned by engineers, planners, specialists, financial experts, economic analysts and design specialists with extensive experience in the related industries.

Our Market Survey cum Detailed Techno Economic Feasibility Report provides an insight of market in India. The report assesses the market sizing and growth of the Industry. While expanding a current business or while venturing into new business, entrepreneurs are often faced with the dilemma of zeroing in on a suitable product/line.



And before diversifying/venturing into any product, they wish to study the following aspects of the identified product:

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The detailed project report covers all aspect of business, from analyzing the market, confirming availability of various necessities such as Manufacturing Plant, Detailed Project Report, Profile, Business Plan, Industry Trends, Market Research, Survey, Manufacturing Process, Machinery, Raw Materials, Feasibility Study, Investment Opportunities, Cost and Revenue, Plant Economics, Production Schedule,



Working Capital Requirement, uses and applications, Plant Layout, Project Financials, Process Flow Sheet, Cost of Project, Projected Balance Sheets, Profitability Ratios, Break Even Analysis. The DPR (Detailed Project Report) is formulated by highly accomplished and experienced consultants and the market research and analysis are supported by a panel of experts and digitalized data bank.

We at NPCS, through our reliable expertise in the project consultancy and market research field, have demystified the situation by putting forward the emerging business opportunity in India along with its business prospects.....[Read more](#)



Contact us

NIIR PROJECT CONSULTANCY SERVICES

106-E, Kamla Nagar, Opp. Spark Mall,

New Delhi-110007, India.

Email: npcs.ei@gmail.com , info@entrepreneurindia.co

Tel: +91-11-23843955, 23845654, 23845886, 8800733955

Mobile: +91-9811043595

Fax: +91-11-23845886

Website : www.entrepreneurindia.co , www.niir.org

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Niir PROJECT CONSULTANCY SERVICES

An ISO 9001:2015 Company



www.entrepreneurindia.co

Who are we?

- *One of the leading reliable names in industrial world for providing the most comprehensive technical consulting services*
- *We adopt a systematic approach to provide the strong fundamental support needed for the effective delivery of services to our Clients' in India & abroad*



We at NPCS want to grow with you by providing solutions scale to suit your new operations and help you reduce risk and give a high return on application investments. We have successfully achieved top-notch quality standards with a high level of customer appreciation resulting in long lasting relation and large amount of referral work through technological breakthrough and innovative concepts. A large number of our Indian, Overseas and NRI Clients have appreciated our expertise for excellence which speaks volumes about our commitment and dedication to every client's success.



We bring deep, functional expertise, but are known for our holistic perspective: we capture value across boundaries and between the silos of any organization. We have proven a multiplier effect from optimizing the sum of the parts, not just the individual pieces. We actively encourage a culture of innovation, which facilitates the development of new technologies and ensures a high quality product.



What do we offer?

- *Project Identification*
- *Detailed Project Reports/Pre-feasibility Reports*
- *Market Research Reports*
- *Business Plan*
- *Technology Books and Directory*
- *Industry Trend*
- *Databases on CD-ROM*
- *Laboratory Testing Services*
- *Turnkey Project Consultancy/Solutions*
- *Entrepreneur India (An Industrial Monthly Journal)*

How are we different ?

- *We have two decades long experience in project consultancy and market research field*
- *We empower our customers with the prerequisite know-how to take sound business decisions*
- *We help catalyze business growth by providing distinctive and profound market analysis*
- *We serve a wide array of customers , from individual entrepreneurs to Corporations and Foreign Investors*
- *We use authentic & reliable sources to ensure business precision*

Our Approach

Requirement collection

Thorough analysis of the project

Economic feasibility study of the Project

Market potential survey/research

Report Compilation

Contact us

NIIR PROJECT CONSULTANCY SERVICES

106-E, Kamla Nagar, Opp. Spark Mall,
New Delhi-110007, India.

Email: npcs.ei@gmail.com , info@entrepreneurindia.co

Tel: +91-11-23843955, 23845654, 23845886, 8800733955

Mobile: +91-9811043595

Fax: +91-11-23845886

Website : www.entrepreneurindia.co , www.niir.org

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**Thank
You**

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